

CELEBRATING SUCCESS



All Imports Auto Repair and Transmission

Andrey Sivvy

3249 Fisher Road NE

Salem, OR - (503) 559-8537

Started September 2004

Employees - 1

All Imports Auto Repair and Transmission

is Andrey Sivvy's automotive repair shop specializing in imported cars. Andrey also repairs domestically produced automobiles, but his business focuses on imports such as Hyundais, Volvos, and Volkswagens. He repairs all import makes, models, and years.

Andrey is especially proud of his economical transmission repair services. When asked what makes his business unique, Andrey said, **"I offer reliable repair at affordable prices for my customers."**

Andrey speaks Russian, which draws customers who have also emigrated here. All of his customers are drawn to his pleasant and helpful manner. He loves to talk about cars, and customers will find him in his shop at any time of day. He answers the phone himself, ready to offer excellent service at a good price.

History

Andrey and his family came to the U.S. from Russia in 1998. Before they moved here, he

worked as a small-motor repairman. That's where he learned, **"I have a mechanical mind—I quickly understand these things."** He first found work in an auto shop. He then studied to become an electrician, but after a short period of employment, he was laid off.

He added, **"It was just as well. I found I am really more comfortable with cars. And unemployment pushed me to start my own business."**

Partnership with MERIT

Andrey participated in the Spring 2004 class of MERIT entrepreneurs. **"The class taught me everything I needed to know to get started."** Since the MERIT training, Andrey has taken the QuickBooks® Simple Start class to help him manage the financial side of the business. He plans to take advantage of the other Small Business Development Center (SBDC) classes. He finds it especially helpful to be able to call on MERIT's program manager for helpful advice on marketing and customer relations.



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