

CELEBRATING SUCCESS



DLB Process and Paralegal, LLC

Dawn L. Barry

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Salem, OR - (971) 388-1925

Started June 2008

Assisting our Community with Preparation of Legal Documents and Process Service Where You Need It!

For years, **Dawn Barry of DLB Process and Paralegal, History**

LLC was inundated with calls from friends with questions about legal matters. She knew the need was great for a low cost alternative to hiring a lawyer. Dawn explains, “**Attorney fees are not always necessary when all a person needs is assistance in filling out documents.**”

So in June 2008, Dawn went into business assisting private citizens in the preparation of legal documents. She also works as a process server and provides in-office legal support services to local attorneys. Dawn doesn't offer legal advice, but she serves as a liaison between the public and the legal community. Because of her working relationships with attorneys with various specializations, she can make referrals so you get exactly the services you need.

Dawn's greatest success has been that, “**I have been able to operate from day one with no debt.**” Her years of paralegal experience and network of contacts in the legal field were a great foundation to start her business. Now she has also built out of state contacts through which to expand. Dawn also considers her business a rewarding opportunity to serve others. One of her favorite things is “**being able to help people who may not otherwise feel that they can afford to bring an action before the Court.**”

Before starting her business, Dawn worked for a general litigation attorney while attending college. Dawn is also a single mother of two children. She loves that her business allows her more flexibility to be available for her family.

Partnership with MERIT

Dawn attended the MERIT class in the fall of 2008. She has since attended a marketing class and a QuickBooks class. Says Dawn, “**MERIT showed me that sometimes the greatest opportunities are the ones that create themselves.**” Dawn's business plan initially focused on providing legal services to the public, but when law firms began showing interest in hiring her as a private contractor, MERIT instructors encouraged her to expand her business concept to accommodate a broader customer base. Dawn explains that the MERIT class builds clients' confidence to “**be open to the demands of your customers, even when it doesn't fit within your original idea for your business.**” It was also a great opportunity for her to share her legal expertise with her MERIT classmates and build relationships with potential future clients.



MicroEnterprise
Resources, Initiatives & Training

MERIT is a Collaboration of:

Catholic Community Services
Polk Community Development Corporation
Salem-Keizer Community Development Corporation

In Partnership with

Chemeketa Small Business Development Center

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